



## PROGRAMM

FOREIGN LANGUAGES APPLIED  
TO INTERNATIONAL NEGOTIATIONS



1 <sup>st</sup> semester			
Code	Courses	Classroom time (hours)	Credits
LTA 632	ENGLISH LANGUAGE I	105	7
LTA 633	FRENCH LANGUAGE I	105	7
LTA 668	SPANISH LANGUAGE I	90	6
LTA 175	READING AND PRODUCTION OF TEXT	60	4
CIJ 092	INTRODUCTION TO LAW	30	2
LTA 634	CULTURAL STUDIES	30	2
FCH 719	PROFESSIONAL ETHICS AND BUSINESS	30	2



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<b>2<sup>nd</sup> semester</b>			
<b>Code</b>	<b>Courses</b>	<b>Classroom time (hours)</b>	<b>Credits</b>
LTA 635	ENGLISH LANGUAGE II	105	7
LTA 636	FRENCH LANGUAGE II	105	7
LTA 669	SPANISH LANGUAGE II	90	6
CIJ 094	ECONOMIC AND ENTREPRENEURIAL LAW	60	4
CET 1200	INTRODUCTION TO STATISTICS	60	4



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3 <sup>rd</sup> semester			
Code	Courses	Classroom time (hours)	Credits
LTA 637	ENGLISH LANGUAGE III	90	6
LTA 638	FRENCH LANGUAGE III	90	6
LTA 639	SPANISH LANGUAGE III	90	6
CIJ 035	PUBLIC AND PRIVATE INTERNATIONAL LAW	60	4
LTA 640	READING AND PRODUCTION OF TECHNICAL AND SCIENTIFIC TEXT	60	4
CAC 087	MARKETING	60	4



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<b>4<sup>th</sup> semester</b>			
<b>Code</b>	<b>Courses</b>	<b>Classroom time (hours)</b>	<b>Credits</b>
LTA 641	ENGLISH LANGUAGE IV	90	6
LTA 642	FRENCH LANGUAGE IV	90	6
LTA 643	SPANISH LANGUAGE IV	90	6
CEC 003	INTRODUCTION TO ECONOMICS	60	4
FCH 720	FORMATION OF CONTEMPORARY AND BRAZILIAN SOCIETIES	60	4
FCH 721	DIPLOMATIC HISTORY	60	4



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5 <sup>th</sup> semestre			
Code	Courses	Classroom time (hours)	Credits
LTA 644	BUSINESS ENGLISH I	60	4
LTA 645	BUSINESS FRENCH I	60	4
LTA 646	BUSINESS SPANISH I	45	3
CAE 075	INTERNATIONAL ECONOMICS I	60	4
LTA 647	THEORY AND TECHNIQUES OF INTERNATIONAL NEGOTIATIONS	60	4
CAC 204	STRATEGIC PLANNING	60	4
CAC 205	LOGISTICS	60	4
LTA 648	INTERSHIP OF LINGUISTIC EXPERIENCE	90	2



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6 <sup>th</sup> semester			
Code	Courses	Classroom time (hours)	Credits
LTA 649	BUSINESS ENGLISH II	60	4
LTA 650	BUSINESS FRENCH II	60	4
LTA 651	BUSINESS SPANISH II	45	3
CAE 076	INTERNATIONAL ECONOMICS II	60	4
CAC 206	CORPORATE ACCOUNTING	60	4
LTA 652	INTERNATIONAL TRADE I	60	4
	OPTIONAL SUBJECT 01	60	3



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7 <sup>th</sup> semester			
Code	Courses	Classroom time (hours)	Credits
LTA 658	ENGLISH : ANALYSIS AND TEXT PRODUCTION	45	3
LTA 659	FRENCH : ANALYSIS AND TEXT PRODUCTION	45	3
LTA 660	SPANISH : ANALYSIS AND TEXT PRODUCTION	45	3
LTA 661	ORIENTATION OF THE GRADUATION FINAL WORK	30	2
CEC 028	WORLD ORGANIZATIONS AND ECONOMIC AGREEMENT	60	4
	OPTIONAL SUBJECT 02	60	3



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8 <sup>th</sup> semester			
Code	Courses	Classroom time (hours)	Credits
LTA 663	ENGLISH: TRADUCTION/VERSION	45	3
LTA 664	FRENCH : TRADUCTION/VERSION	45	3
LTA 665	SPANISH : TRADUCTION/VERSION	45	3
LTA 666	GRADUATION FINAL WORK	30	2
LTA 667	INTERSHIP OF PROFESSIONAL EXPERIENCE	360	8
	OPTIONAL SUBJECT 03	60	3





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<b>Optional Subjects</b>			
<b>Code</b>	<b>Courses</b>	<b>Classroom time (hours)</b>	<b>Credits</b>
LTA 653	LEISURE, INTERNATIONAL TOURISM AND HOTEL SYSTEM	60	3
LTA 654	COMUNICATION AND MEDIA	60	3
LTA 354	BRAZILIAN SIGN LANGUAGE – LIBRAS	60	3
LTA 655	INTERNATIONAL RELATIONS SEMINARY	60	3
LTA 656	CULTURE PRODUCTION AND ENTERTAINMENT	60	3
LTA 657	INTERNATIONAL TRADE II	60	3